**Application & Solicitation Disclosure for Variable Rate Undergraduate Loan**

**Loan Interest Rate & Fees**

Your starting interest rate will be between **3.25%** and **8.25%**

After the starting rate is set, your rate will then vary with the market.

**Your Starting Interest Rate (upon approval)**

The starting interest rate you pay will be determined after you apply. It will be equal to the Prime Index plus Margin. The value of the Prime Index varies with the market each quarter. The Margin is a fixed value that is set at the time of your application, based on your credit history and other factors including your cosigner’s credit history (if applicable). If approved, we will notify you of the rate you qualify for within the stated range.

**Your Interest Rate during the Life of the Loan**

Your rate is variable. This means that your rate could move lower or higher than the rates on this form. The variable rate is based upon the Prime Rate (as published in the *Wall Street Journal*). For more information on this rate, see the reference notes.

Although the interest rate will vary after you are approved, the interest rate will **never exceed 18%** (the maximum allowable for this loan).

**Loan Fees and Charges**

<table>
<thead>
<tr>
<th>Application Fee:</th>
<th>Zero</th>
<th>Late Charge:</th>
<th>Zero</th>
</tr>
</thead>
<tbody>
<tr>
<td>Origination Fee:</td>
<td>Zero</td>
<td>Returned Check Charge:</td>
<td>Zero</td>
</tr>
<tr>
<td>Repayment Fee:</td>
<td>Zero</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

**Loan Cost Examples**

The total amount you will pay for this loan will vary depending upon when you start to repay it. This example provides estimates based upon three (3) different repayment options available to you while enrolled in school.

<table>
<thead>
<tr>
<th>Repayment Option</th>
<th>Amount Provided (Directly to your school)</th>
<th>Interest Rate (Highest possible starting rate)</th>
<th>Loan Term (How long you have to pay off the loan)</th>
<th>Total Paid over 15 years (includes associated fees)</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>1. DEFER PAYMENTS</strong></td>
<td>$10,000</td>
<td>8.25%</td>
<td>15 years starting after the deferment period</td>
<td>$23,585.32</td>
</tr>
<tr>
<td>Make no payments while enrolled in school at least half-time (automatic in-school deferment). Interest will be charged and added to your loan.</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>2. PAY ONLY THE INTEREST</strong></td>
<td>$10,000</td>
<td>8.25%</td>
<td>15 years starting after the deferment period</td>
<td>$20,968.78</td>
</tr>
<tr>
<td>Make interest payments but defer payments on the principal amount while enrolled in school at least half-time.</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>3. MAKE FULL PAYMENTS</strong></td>
<td>$10,000</td>
<td>8.25%</td>
<td>15 years starting after your first payment</td>
<td>$17,462.53</td>
</tr>
<tr>
<td>Pay both the principal and interest amounts (required while enrolled in school less than half-time).</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

**About this example**

The repayment example assumes that you remain in school for 4 years and have a 6 month grace period before beginning repayment. It is based on the **highest starting rate currently charged** and associated fees. You always have the option to make payments ahead of schedule without penalty. By making payments ahead of schedule you can reduce the total cost of your loan.
Federal Loan Alternatives

<table>
<thead>
<tr>
<th>Loan Program</th>
<th>Current Interest Rates by Program Type</th>
</tr>
</thead>
<tbody>
<tr>
<td>PERKINS</td>
<td>5.0% fixed</td>
</tr>
<tr>
<td>for Students</td>
<td></td>
</tr>
<tr>
<td>STAFFORD</td>
<td>3.4% fixed, Undergraduate Subsidized</td>
</tr>
<tr>
<td>for Students</td>
<td></td>
</tr>
<tr>
<td>PLUS</td>
<td>7.9% fixed, Undergraduate Unsubsidized &amp; Graduate</td>
</tr>
<tr>
<td>for Parents and</td>
<td></td>
</tr>
<tr>
<td>Graduate / Professional Students</td>
<td></td>
</tr>
</tbody>
</table>

You may qualify for Federal education loans.
For additional information, contact your school's financial aid office or the Department of Education at:
StudentAid.gov

Next Steps

1. Find Out about Other Loan Options
   Some schools have school-specific student loan benefits and terms not detailed on this Form. Contact your school’s financial aid office or visit the Department of Education’s website at: StudentAid.gov for more information about other loans.

2. Follow These Steps to Apply for This Loan
   A) Complete the application and consider adding a cosigner. A cosigner may improve your chances for approval and may lower your interest rate.
   B) Sign your Promissory Note. Log in to your account at DiscoverStudentLoans.com to sign it electronically, or mail your Promissory Note to us with your original signature.
   C) Verify your cosigner (if you have a cosigner) has completed and signed the Cosigner Addendum. Your cosigner can log in to their account at DiscoverStudentLoans.com to sign it electronically or mail it to us with their original signature.
   D) Complete and sign the Self-Certification Form. Log in to your account at DiscoverStudentLoans.com to sign it electronically, or mail your Self-Certification Form to us with your original signature. You may get the Self-Certification Form from your school’s financial aid office.
   E) Obtain school certification. In most cases, we will contact your school and request school certification on your behalf. Your loan amount will be the lesser of: the amount you request, the amount certified by your school, or the amount we approve.

If you are approved for this loan, the loan terms will be available for 30 days (terms will not change during this period, except as permitted by law and the variable interest rate may change based on the market).

Reference Notes

Variable Interest Rate
- This loan has a variable interest rate that is based on a publicly available index. The Prime Index adjusts quarterly on each Jan 1, Apr 1, Jul 1 and Oct 1, and it is the highest “prime rate” listed in the Money Rates section of the Wall Street Journal on the first Friday of the last month of the preceding quarter. Your rate will be calculated each quarter by adding a margin between 0.00% and 5.00% to the Prime Index.
- For more information and the most recent value of the Prime Index, visit DiscoverStudentLoans.com/rates.
- The rate will not increase more than once a quarter, but there is no limit on the amount that the rate could increase at one time.
- Rates are typically higher without a cosigner.

Borrower Eligibility Criteria
- Must be enrolled at an eligible school.
- Must be making satisfactory academic progress as defined by your school.
- Must be a US citizen, permanent resident, or international student with a Social Security number.
- Must be 16 years or older at the time you apply.
- Must pass a credit check.

Cosigner Eligibility Criteria
- Must be a US citizen or permanent resident.
- Must be 18 years or older at the time of loan application.
- Must pass a credit check.

Bankruptcy Limitations
- If you file for bankruptcy, you may still be required to pay back this loan.

More information about loan eligibility and repayment deferral or forbearance options is available in your Promissory Note, on DiscoverStudentLoans.com, or by calling us at 1-877-728-3030.
Private Student Loan Iowa Disclosure

A. COSIGNER REQUIREMENTS
   A cosigner is required for this student loan if the applicant does not meet our credit requirements on their own.

B. REPAYMENT OF LOAN INFORMATION
   Undergraduate Loans:
   Repayment of your loan begins 6 months after graduation or enrollment in school less than half-time.

   Health Professions Loans, Law Loans, MBA Loans and Graduate Loans:
   Repayment of your loan begins 9 months after graduation or enrollment in school less than half-time.

   You can pay your loan in advance, in whole, or in part, at any time without penalty.

C. ADDITIONAL TERMS AND CONDITIONS
   Your loan is subject to all of the terms and conditions of your Promissory Note. Please read your Promissory Note carefully.
   It may include terms under which the interest rate on the loan may change. To obtain a copy of your Promissory Note,
   please visit DiscoverStudentLoans.com or call us at 1-877-728-3030.

D. CONSEQUENCES OF LOAN DEFAULT
   There are serious consequences if you default on this loan. For example, under normal circumstances, student loans are not
   dischargeable in bankruptcy. To discharge a loan in bankruptcy, the borrower must provide proof of undue hardship in a
   special court proceeding called an adversary proceeding before the bankruptcy court.

   Additional consequences of default on this loan include:
   • Lender may report the late payment history to credit reporting agencies, which will negatively affect your credit rating
     and ability to get more credit
   • Interest will continue to accrue on the outstanding principal balance
   • Lender may take legal action
   • Borrower will no longer be eligible for further loans from the lender

E. LENDER / SERVICER CONTACT INFORMATION
   Discover Student Loans
   PO Box 30947
   Salt Lake City, UT 84130-0947
   1-877-728-3030 (phone)
   1-877-239-8214 (fax)
   Service@DiscoverStudentLoans.com
   DiscoverStudentLoans.com